

# Console Release Notes

Build: October, 2023



The following enhancements will be implemented in the October Mobile Sales Tool – Console Release.

## Console Enhancements

### New Vehicle selection Updates

Upon selection of 'New Vehicle' in the actions Menu, users will now see Filter Chips to easily see what selections were made. Initially the filter chip will match the Series of the vehicle on the write-up you accessed the 'New Vehicle' tool in the Actions Menu.

New Vehicle

The screenshot shows the 'New Vehicle' selection interface. At the top, there is a search bar labeled 'Search VIN/ Model Code/ Stock' with a search icon and a dropdown menu set to 'All'. To the right of the search bar are three tabs: 'New' (selected), 'Certified', and 'Used'. Further right, it says 'showing 2 results'. Below the search bar is a 'Filters' section with a blue chip labeled 'Camry' and a red 'x' icon. To the right of the filter chip is a red 'Clear Filters' button. The left sidebar contains several filter options: 'Online Vehicles Only' (toggle), 'Reserved' (checkbox), 'Sale Pending Series' (checkbox), 'Model Code' (dropdown), 'Year' (dropdown), 'Vehicle Status' (dropdown), and 'Price'. The main area displays two vehicle listings. The first is a '2023 Camry XSE V6' with a price of '\$39,183.17' and a 'Vehicle Selling Price' label. The second is a '2023 Camry XLE Hybrid' with a price of '\$40,305.00' and a 'Vehicle Selling Price' label. At the bottom right, there are 'Cancel' and 'Select' buttons.

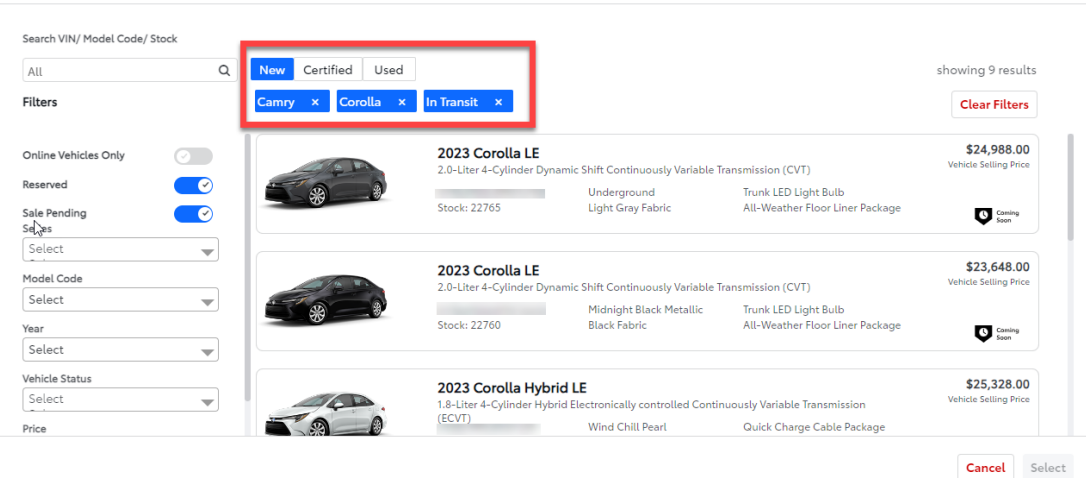
The filter chips can be cleared individually, or all cleared by selecting the Clear Filters Button.

New Vehicle

This screenshot is identical to the previous one, but with a red star icon next to the 'Camry' filter chip. The 'Clear Filters' button is now highlighted with a red star icon, indicating it has been selected. The rest of the interface, including the search bar, filters, and vehicle listings, remains the same.

As you select more filters, you will see the filter chips added.

New Vehicle



## Editing Trades

The Trade worksheet will now allow users to edit additional Trade details. Year, Make, Model, VIN, and Mileage and can now be edited in Console. This eliminates the need to go to MST to edit Trade-In Details.

Note: there are not any changes to the existing functionality of calculate/process trade/send to customer when editing the additional fields. The updates will continue to need to be processed, just as any previously updated values.

## Payment Grid Customization

Customizations to your initially offered Purchase Type, Terms, Down Payment, Mileage combinations and the featured selection can now be made in your Dealer Daily-F&I Admin settings. Your featured selections, will reflect in Console on the **first** access of the Payment Grid worksheet when opening a write-up in 'Initiated' status.

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F&I Admin

OFFER MARKUP LEASE SETTINGS **PAYMENT GRID DETAILS** PROTECTION PRODUCTS AUDIT

Global Showroom Online

Changes to payment grid defaults will be effective in MST with a delay of approximately 10 minutes.

### Standard Rate Grid Configuration

**New**

Select Up to 3 Standard Finance Terms \*  
select

Select Up to 3 Standard Lease Terms \*  
select

Select Up to 4 Default Mileage Options \*  
select

Select Featured Term for Finance \*  
60 66 **72**

Select Featured Term for Lease \*  
24 **36** 39

Select Featured Annual Mileage Option \*  
10000 12000 **15000**

**Certified**

Select Up to 3 Standard Finance Terms \*  
select

Select Up to 3 Standard Lease Terms \*  
select

Select Up to 4 Default Mileage Options \*  
select

Select Featured Term for Finance \*  
48 **60** 72

Select Featured Term for Lease \*  
**36**

Select Featured Annual Mileage Option \*  
**12000** 15000

*Annotations: Red arrows point to the 'select' dropdowns and the '72', '36', '15000' values, with text boxes stating 'Default Term and Mileage settings can be selected' and 'Featured Term and Mileage settings can be selected'.*

F&I Admin

OFFER MARKUP LEASE SETTINGS **PAYMENT GRID DETAILS** PROTECTION PRODUCTS AUDIT

Global Showroom Online

Changes to payment grid defaults will be effective in MST with a delay of approximately 10 minutes.

### Showroom Payment Grid Configuration

**New**

Select Default Payment Options for Finance \*

\$3000 \$4000 \$5000 Enter New Down Payment

Select Type of DownPayment \*  
**\$** %

Select Default Payment Options for Lease \*

\$2000 \$3000 \$4000 Enter New Down Payment

Select Type of DownPayment \*  
**\$** %

Order of Featured Offer Type \*

1. Finance

2. Lease

3. Cash

Select standard or special rates for Finance \*  
Standard

Select standard or special rates for Lease \*  
Subvented

*Annotations: Red boxes highlight the '\$4000' value, the '\$' symbol, the '\$4000' value, and the 'Finance' option, with text boxes stating 'Select down payment value to be \$ or %, choose 3 values and select which is featured.', 'Select if standard or special rates should be offered as the default.', and 'Select if Finance or Lease should be first on the Pricing Page.'.*

## Opening Write-Ups in Initiated Status

Write-Ups in 'Initiated' Status will now be able to be accessed for Console users. Double click the write-up, or single click and select details in the Quick View Menu that opens to the right to open the initiated write-up. The Customer Information screen will open to confirm customer information. You can edit address information and select or update the Credit Score. First Name, Last Name, Email, and Phone cannot be updated in this screen.

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## Customer Information

Select customer credit score and confirm information to estimate monthly payments. **\*Required**

First Name	Last Name
<input type="text"/>	<input type="text"/>
Email	Phone
<input type="text"/>	<input type="text"/>
Garage Address	City
<input type="text"/>	<input type="text" value="Saint Louis"/>
County	State
<input type="text"/>	<input type="text" value="MISSOURI"/>
ZIP Code *	Credit Score *
<input type="text" value="63141"/>	<input type="text" value="690-719 (Great)"/>

- 720+ (Excellent)
- 690-719 (Great)
- 670-689 (Very Good)
- 650-669 (Good)
- 630-649 (Average)
- 610-629 (Below Average)
- 580-609 (Poor)
- <580 (Very Poor)

Once complete, you will be brought to the Payment Grid worksheet and the write-up status will update to Write-Up Priced. Your featured selections of Purchase Type, Terms, Down Payment, and Mileage from F&I Admin – Payment Grid Details will display. You will have access to all worksheets including the ability to Chat earlier in the write-up process.

## Bug Fixes & Additional Enhancements

- Suppress TSRP/Dealer Invoice label on Used & TCUV on Selling Price Worksheet
- Resolved issue regarding Roll Payment
- Resolved issue regarding Special Rates

## Reminders

### REMINDERS

To contact Premier Support

- By email: send a message to [PremierCare@toyota.com](mailto:PremierCare@toyota.com)
- By phone: call 1-877-DLDAILY (1-877-353-2459), choose Option 2