

MST Release Notes

Build: January 22, 2024

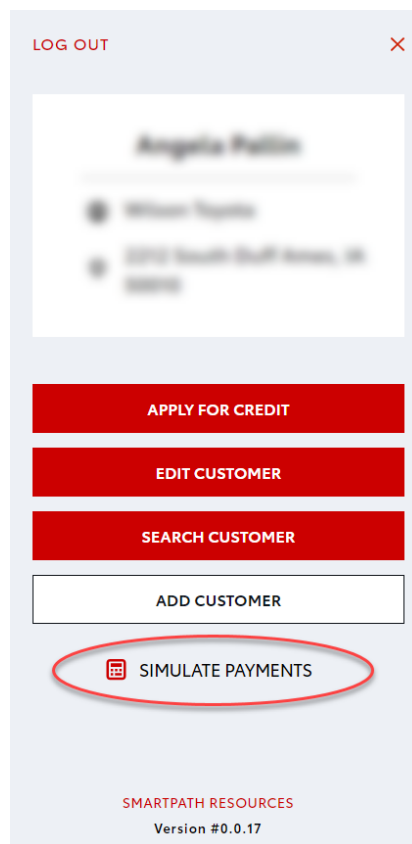


The following enhancements will be implemented in the January Mobile Sales Tool – Showroom Release.

MST Enhancements

Payment Simulator

This tool allows you to see examples of potential payment options available. The examples are simulated figures based on the variables input in the tool. Access the Payment Simulator by selecting 'Simulate Payments' in the hamburger menu. This tool is available to all users. If you would like to turn off this feature, submit a request to Premier Care to turn the Payment Simulator Off.



The Payment Simulator tool will open allowing you to select a Potential Vehicle. The Vehicle fields should be completed in order, as the selections made will populate the available selections in the subsequent fields. i.e. the selection in 'Make', populates the available selections in 'Series'. The selection in 'Series' drives the options in 'Model Trim'. The selected 'Model Trim' determines the Vehicle Type, Fuel Type, and Horse Power.

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PAYMENT SIMULATOR

PAYMENT SIMULATOR

POTENTIAL VEHICLE

*Required

YEAR *
2024

MAKE *
Toyota

SERIES *

MODEL TRIM *

SALES CLASS *

FUEL TYPE *

4Runner
Camry
Camry Hybrid
Corolla
Corolla Cross
Corolla Cross Hybrid
Corolla Hatchback

The Payment Simulator is a tool you use to select a potential vehicle based on hypothetical data. The calculated simulated figures are for informational purposes only and do not constitute an offer. Actual vehicle availability, pricing and financing options can be accepted by you. See your local dealer for actual vehicle availability.

POTENTIAL VEHICLE

*Required

YEAR *
2024

MAKE *
Toyota

SERIES *
Corolla Cross

MODEL TRIM *

SALES CLASS *

FUEL TYPE *

POTENTIAL PAYMENT

PAYMENT TYPE *

TERM *

- Corolla Cross Hybrid Nightshade Hybrid Nightshade 2.0L CVT AWD
- Corolla Cross Hybrid S Hybrid S 2.0L CVT AWD
- Corolla Cross Hybrid SE Hybrid SE 2.0L CVT AWD
- Corolla Cross Hybrid XSE Hybrid XSE 2.0L CVT AWD
- Corolla Cross L L 2.0L CVT AWD
- Corolla Cross L L 2.0L CVT FWD
- Corolla Cross LE LE 2.0L CVT AWD

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PAYMENT SIMULATOR

POTENTIAL VEHICLE

*Required

YEAR *
2024

MAKE *
Toyota

SERIES *
Corolla Cross

MODEL TRIM *
Corolla Cross L L 2.0L ...

SALES CLASS *
New

VEHICLE TYPE *
SUV

FUEL TYPE *
Gas

HORSE POWER *
169

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The Payment Simulator will also allow you to manually enter a Series that may not be available to choose in the tool, such as a future series. Select 'Other' in the Series drop down and the subsequent fields can be manually entered.

PAYMENT SIMULATOR

POTENTIAL VEHICLE *Required

YEAR * 2024	MAKE * Toyota
SERIES * Tacoma Toyota Crown Tundra Tundra i-FORCE MAX Venza bZ4X Other	MODEL TRIM * VEHICLE TYPE * HORSE POWER *

You can use to see examples of different potential payment terms, pricing and other or illustration purposes only and do not c can be accepted by you. See your local dealer for actual vehicle availability

PAYMENT SIMULATOR

POTENTIAL VEHICLE *Required

YEAR * 2024	MAKE * Toyota
SERIES * NewModel	MODEL TRIM * NewTrim
SALES CLASS * 	VEHICLE TYPE *
FUEL TYPE * 	HORSE POWER *

After completing the Vehicle information, you must enter payment type, Term (if applicable), Selling Price, APR (if applicable), and Cash Down (\$0 is allowed). Once all required fields are entered, the Calculate button will become enabled.

PAYMENT SIMULATOR

POTENTIAL VEHICLE *Required	POTENTIAL PAYMENT	HYPOTHETICAL PAYMENT	
YEAR * 2024	PAYMENT TYPE * Finance	SELLING PRICE * \$30,000	APR * 7.99%
SERIES * Corolla Cross	TERM * 60	NET TRADE * \$0	CASH DOWN * I
SALES CLASS * New	ZIP CODE * 50010	ADD ONS * \$0	PROTECTION * \$0
FUEL TYPE * Gas		INCENTIVES * \$0	

The Payment Simulator is a tool you can use to see examples of different payment options for a potential vehicle based on hypothetical payment terms, pricing and other variables input by you. The calculated simulated figures are for illustration purposes only and do not constitute an actual offer that can be accepted by you. See your local dealer for actual vehicle availability, pricing and financing options.

Simulated Figures		
-	-	-
MONTHLY	AMOUNT FINANCED	TAXES AND FEES

EXIT Payment Simulations are not saved.

CALCULATE PRINT

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PAYMENT SIMULATOR

POTENTIAL VEHICLE	*Required	POTENTIAL PAYMENT	HYPOTHETICAL PAYMENT	
YEAR * 2024	MAKE * Toyota	PAYMENT TYPE * Finance	SELLING PRICE * \$30,000	APR * 7.99%
SERIES * Corolla Cross	MODEL TRIM * Corolla Cross L L 2.0L ...	TERM * 60	NET TRADE * \$0	CASH DOWN * 2000
SALES CLASS * New	VEHICLE TYPE * SUV	ZIP CODE * 50010	ADD ONS * \$0	PROTECTION * \$0
FUEL TYPE * Gas	HORSE POWER * 169		INCENTIVES * \$0	

The Payment Simulator is a tool you can use to see examples of different payment options for a potential vehicle based on hypothetical payment terms, pricing and other variables input by you. The calculated simulated figures are for illustration purposes only and do not constitute an actual offer that can be accepted by you. See your local dealer for actual vehicle availability, pricing and financing options.

Simulated Figures		
MONTHLY	AMOUNT FINANCED	TAXES AND FEES
-	-	-

EXIT Payment Simulations are not saved. **CALCULATE** **PRINT**

Clicking Calculate will display the Simulated payment option based on the information entered. The Print button will become enabled. You can print the hypothetical payment options, but note that the Payment Simulations are not saved.

PAYMENT SIMULATOR

POTENTIAL VEHICLE	*Required	POTENTIAL PAYMENT	HYPOTHETICAL PAYMENT	
YEAR * 2024	MAKE * Toyota	PAYMENT TYPE * Finance	SELLING PRICE * \$30,000	APR * 7.99%
SERIES * Corolla Cross	MODEL TRIM * Corolla Cross L L 2.0L ...	TERM * 60	NET TRADE * \$0	CASH DOWN * \$2,000
SALES CLASS * New	VEHICLE TYPE * SUV	ZIP CODE * 50010	ADD ONS * \$0	PROTECTION * \$0
FUEL TYPE * Gas	HORSE POWER * 169		INCENTIVES * \$0	

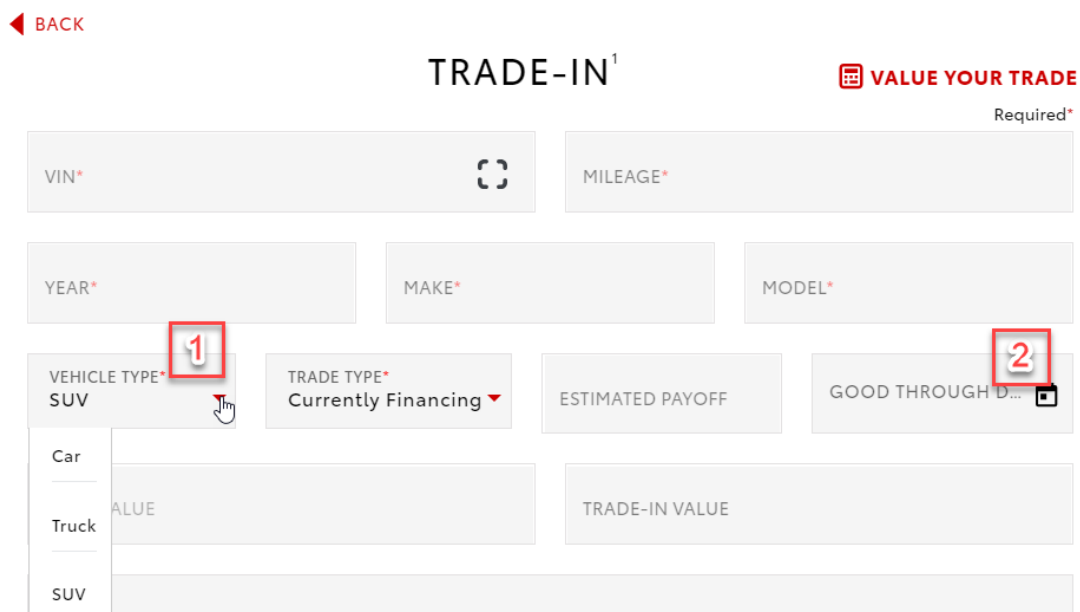
The Payment Simulator is a tool you can use to see examples of different payment options for a potential vehicle based on hypothetical payment terms, pricing and other variables input by you. The calculated simulated figures are for illustration purposes only and do not constitute an actual offer that can be accepted by you. See your local dealer for actual vehicle availability, pricing and financing options.

Simulated Figures		
MONTHLY	AMOUNT FINANCED	TAXES AND FEES
\$614.47	\$30,215.00	\$2,215.00

EXIT Payment Simulations are not saved. **CALCULATE** **PRINT**


Trade-In Screen Updates


1. 'Vehicle Type' has been added to the Trade-In Screen to enable more accurate tax and fee calculations. The default value selected will be SUV. The selection can be changed when a Trade-In is manually updated. If using a Trade Tool to value your trade, the 'Vehicle Type' will update to match your entry in the Trade Tool.
2. 'Good Through Date' for the Estimated Payoff has been added for all users, and is editable when the Trade Type is Currently Financing or Currently Leasing. The Good Through Date will populate if available from Lead information, or if available from selecting a Trade from an existing TFS account. The data in the Good Through Date in MST will carry over to Management Console.



◀ BACK

TRADE-IN¹

 **VALUE YOUR TRADE** Required*

VIN*  MILEAGE*

YEAR* MAKE* MODEL*

VEHICLE TYPE* **1** TRADE TYPE* Currently Financing ▾ ESTIMATED PAYOFF GOOD THROUGH D... **2**

Car

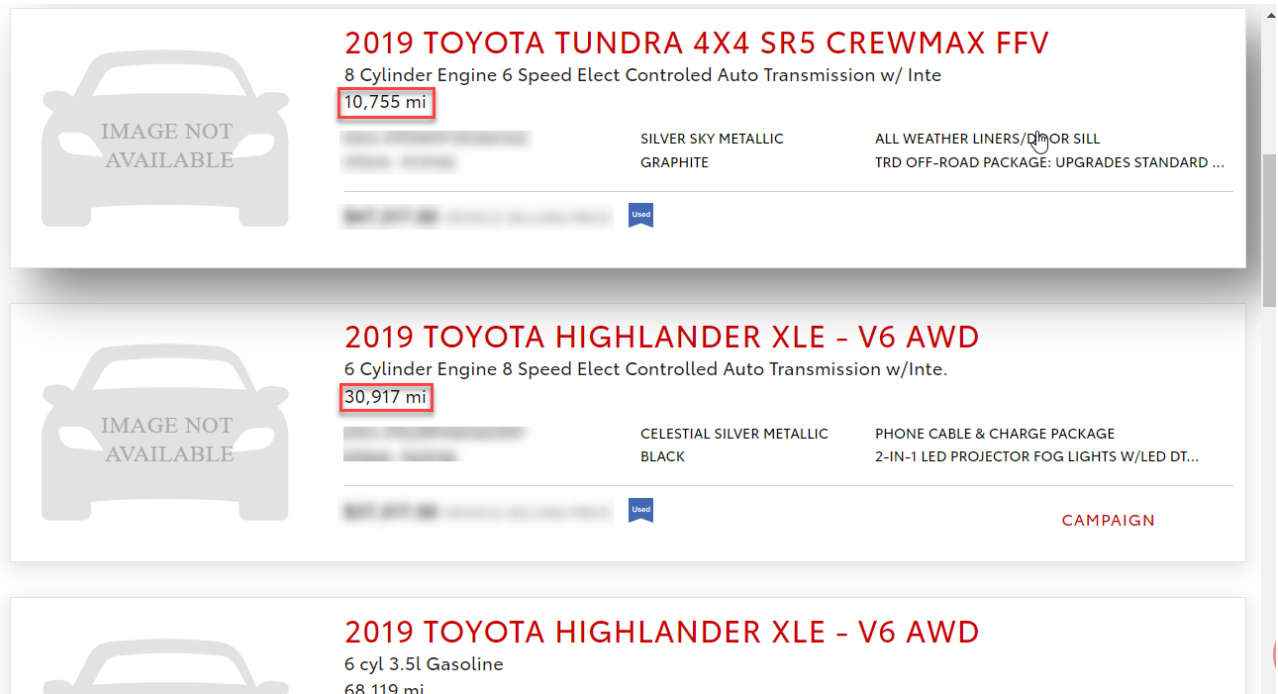
Truck

SUV

TRADE-IN VALUE

Mileage for Certified and Used Vehicles on Vehicle List Page

Mileage will now display on the Vehicle List Page for Certified and Used Vehicles.



The screenshot displays three vehicle cards from a list. Each card includes a placeholder image for the vehicle, the model name, engine/transmission details, and the mileage. The first card is for a 2019 Toyota Tundra 4x4 SR5 Crewmax FFV with 10,755 miles. The second card is for a 2019 Toyota Highlander XLE - V6 AWD with 30,917 miles. The third card is for a 2019 Toyota Highlander XLE - V6 AWD with 68,119 miles. The mileage values are highlighted with red boxes in the original image.

Vehicle Model	Engine/Transmission	Mileage	Color	Options
2019 TOYOTA TUNDRA 4X4 SR5 CREWMAX FFV	8 Cylinder Engine 6 Speed Elect Controlled Auto Transmission w/ Inte	10,755 mi	SILVER SKY METALLIC GRAPHITE	ALL WEATHER LINERS/DIPOR SILL TRD OFF-ROAD PACKAGE: UPGRADES STANDARD ...
2019 TOYOTA HIGHLANDER XLE - V6 AWD	6 Cylinder Engine 8 Speed Elect Controlled Auto Transmission w/Inte.	30,917 mi	CELESTIAL SILVER METALLIC BLACK	PHONE CABLE & CHARGE PACKAGE 2-IN-1 LED PROJECTOR FOG LIGHTS W/LED DT...
2019 TOYOTA HIGHLANDER XLE - V6 AWD	6 cyl 3.5l Gasoline	68 119 mi		

Bug Fixes & Additional Enhancements

- Standardization of Buttons and Display
- Thumbnails available to assist in navigation through images on Vehicle Details Page



Reminders

REMINDERS

To contact Premier Support

- By email: send a message to PremierCareTMNA@toyota.com
- By phone: call 1-877-DLDAILY (1-877-353-2459), choose Option 2