

MST Share Payment Estimate



Build: May 15, 2023

A new function to share a customized payment estimate via text or email will be available to consumers.

Ability to share payment estimate via email and/or text

For vehicles that are promoted online, a salesperson now has the ability to share a vehicle payment estimate link with a customer via text and/or email. The email and text recipients as well as the message contents can be edited, however, the link will be associated with the email address used when the payment estimate was started in MST. Due to the customized nature of the payment estimate, which requires sales manager approval, the customer will either be required to log into their existing Toyota owners' account, or be prompted to create a new account with the email used to start the write-up in MST. The link will share the associated MST-C page and will include a detailed pricing terms page, which will include payment term, payment type, standard rebates, trade-in details, protection products & accessories. In Console, the sharing of the payment estimate can be accessed via the Actions menu.

Share Payment Estimate: Available for write-ups in 'Dealer Approved', 'Finalized', or 'DFI Submitted'

Share Configuration: Available for all other statuses

MST:

◀ BACK TO INVENTORY

2022 TOYOTA TUNDRA 4X4 SR5 DOUBLE CAB 6.5

V35AA006787 A

Features | Window Sticker

630-485-5555

Exterior ●

\$53,000.00 Vehicle Selling Price ³

STOCK: [REDACTED]
VIN: [REDACTED]
MODEL CODE: 8341
MILES: 470

Vehicle Selling Price ³: \$53,000.00
+ Other Optional Accessories ⁷: \$0.00

Ext. Color: MIDNIGHT BLACK METALLIC
Int. Color: Black Fabric

Certified Used Vehicles

The type of share will change based on the status of the deal

✓ SELECTED

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Info Pricing Protection Review **CONFIRM** **APPLY FOR CREDIT**

BOBBY HILL ASSOCIATE: Test Wilson

2015 RAM 1500 Outdoorsman

VIN: 1
Stock:
Model Code
Ext. Color: Granite Crystal Metallic Clearcoat
Int. Color: Gray
Miles: 105,468

IMAGE NOT AVAILABLE

CASH OCA **ESTIMATE** CRM PRINT EMAIL

TAXES & FEES

IMPORTANT DATES

\$24,250.00 Vehicle Selling Price ⁷⁹	\$10,184.00 Net Trade-In ⁷⁶	\$15,483.30 Total Estimated Net Amount Due
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ACCESSORIES --

Console:

- Clone
- Print Payment Grid
- Print Payment Selection
- Email Payment Grid
- Email Payment Selection
- Share V-Spec
- Share Payment Estimate**
- New Vehicle

Email:

Share Payment Estimate

Share vehicle details via text, email, or simply copy the url link
This Payment Estimate is accessible only to the following associated account: 1

Send as Email

Email

Message

Hello Charles Tester,

Please see Payment Estimate from [redacted] for
2018 FORD F-150 Platinum
This inbox is not monitored.

Thank You,
[redacted]

[EXTERNAL] Payment Estimate for 2022 TOYOTA TUNDRA 4X4 SR5 DOUBLE CAB 6.5

To: [redacted] <yourdealership@toyota.com>
Retention Policy: TMNA.Email.Standard.Inbox90 (90 days)

Expires: 4/11/2023

Hello Johnny Bravo,

Please see Payment Estimate from [redacted] for
[2022 TOYOTA TUNDRA 4X4 SR5 DOUBLE CAB 6.5](#)
This inbox is not monitored.

Thank You,
[redacted]

Text: (if no phone number is entered in the customer's profile in MST, this feature will not be accessible)

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The screenshot shows a mobile application interface. On the left, a 'Share Payment Estimate' form is displayed. It includes a 'Send as Email' and 'Send as Text Message' option, a 'Mobile number' field, and a 'Message' text area containing the text: 'Please see Payment Estimate from [redacted] for 2020 TOYOTA CAMRY HYBRID HYBRID SE SEDAN: This inbox is not monitored.' Below the message field is a 'Copy Link' button and 'Cancel' and 'Send' buttons. On the right, a text message is shown with the time '3:10' and the status 'Text Message Today 3:10 PM'. The message content is: 'Please see Payment Estimate from [redacted] for 2022 TOYOTA TUNDRA 4X4 SR5 <https://toyota.us/3IGmJhu> This inbox is not monitored.'

Note: Copy Link button allows for access to the Payment Estimate page link, which can be pasted into a separate browser or elsewhere.

Upon the user clicking on the link for the payment estimate, the user will be prompted to log in or create an account.

Login Prompt:

The screenshot shows a Toyota login prompt screen. At the top left is the Toyota logo and the word 'TOYOTA'. Below it is the heading 'Sign in'. The screen prompts the user to 'Use your email or mobile number' and provides a text input field. To the right, it says 'Continue with Single Sign-On' and lists three options: 'Continue with Apple', 'Continue with Google', and 'Continue with Facebook'. At the bottom left, there is a 'Create Account' button and a 'Next Step' button. Two red callout boxes are present: one pointing to the 'Create Account' button with the text 'Use if account does not exist.', and another pointing to the 'Email or mobile number' field with the text 'Use the same email that the write-up was started under.'

When a deal is in 'Dealer Approved' state and the correct account has been created or logged into, the user will be able to access the Review Purchase Page. On this page, the user will have access to make edits to the Cash Down applied to the deal as well as add or remove Protection Products and Accessories.

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Review Purchase Details

Review and confirm pricing details for this vehicle.

Lease Terms

Certified Used Vehicles VIN: [Vehicle Details](#)

2022 TOYOTA TUNDRA 4X4 SR5 DOUBLE CAB 6.5

\$1,074 /mo.¹ 36 mos.² \$4,309 due at signing³

12K annual mileage⁴ | \$0 security deposit required⁵

Print Estimate

Pricing Details

Cost of Vehicle

Dealer Advertised Price⁸ <small>This is the dealer's selling price.</small>	\$53,000
Optional Protection Products ¹¹	\$1,560 ^
Prepaid Maintenance Plans	\$1,560
Optional Non-Toyota Products ¹²	\$0
Capitalized Taxes & Fees⁹ (Zip 65101)	\$3,889 ^
City Tax	\$806
County Tax	\$493
State Tax	\$1,514
Acquisition Fee ¹⁰	\$650

Additions	\$0
Agent Fee	\$12
Doc Fee	\$347
ERT Fee	\$25
Non-Taxable Fee	\$0
Registration Fee	\$33
Taxable Fee	\$0
Title Fee	\$9
Down Payment ¹	-\$3,000
Net Trade-In Value	^
Estimated Net Capitalized Cost² <small>This is the total amount your monthly payment is based off of</small>	\$52,636

What's required at Signing

First Month's Payment ³	\$1,074
Security Deposit Due ⁴	\$0
Optional Protection Products ¹¹	\$0
Optional Non-Toyota Products ¹²	\$0
Non-Capitalized Taxes & Fees⁵	\$236 ^
City Tax	\$68
County Tax	\$41
State Tax	\$127
Down Payment ¹	\$3,000
Cash Out Of Pocket⁶ <small>The amount you need in cash when signing your lease</small>	\$4,309
Net Trade-In Value	^
Amount Due at Lease Signing⁷ <small>Everything required when signing including cash, rebates and trade-in</small>	\$4,309

If a user selects to make changes to the Protection Products or Accessories (if applicable), a new modal will open and any products that have been selected previously in MST or Management Console will show up at the top.

Optional Protection Products¹¹ [Edit](#)

\$1,325 ^

Prepaid Maintenance Plans

\$1,325

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Protect your vehicle

Keep things running smoothly with the perfect protection product.

Total: Apply changes



Prepaid Maintenance Plans

PPM plans are ideal for helping you stay current on routine upkeep to... [Learn more](#)

ToyotaCare Plus - 5yr/55k ml

/mo.
total

Select

Optional Toyota Products



Vehicle Service Agreements

Help protect your vehicle and your peace of mind. Get coverage for... [Learn more](#)

Platinum - 7yr/75k ml

/mo.
total

Select



Tire & Wheel Protection

Keep things rolling. As if life doesn't throw enough hazards your... [Learn more](#)

Platinum - 12 mos.

/mo.
total

Select

If a customer desires to make changes to the cash down, a new modal will appear as well:

The modal is titled "Payment" and has a close button (X) in the top right corner. Below the title, it says "Cash Down" on the left and "Total: \$3,000" on the right, with an "Apply Changes" button. At the bottom, there is a "Cash Down" slider with a white knob and a text input field containing "\$3,000". A red callout bubble points to the slider with the text "Can use slider or manually type in changes".

Once a deal reaches the Finalized or DFI Submitted status, a modified MST-C page will show that will allow for the review of the pricing details. However, the option to edit will not be available.

If the user clicks Start Over, the details of this payment estimate will be saved, and the customer will be routed to the VDP of the vehicle that's being reviewed. Note: Start Over becomes available when a change is made on the Review Purchase Page, such as adjusting cash down or making changes to accessories and/or protection products.

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Taxes & Fees* (Zip 65101)	\$2,736 ^
City Tax	\$661
County Tax	\$404
State Tax	\$1,241
Agent Fee	\$12
Alternative Fuel Fee	\$38
Discounts	\$0
Doc Fee	\$347
ERT Fee	\$25
Lease Trade-In Amount	\$0
Non-Taxable Fee	\$0
Taxable Fee	\$0
Taxes Paid to Another State	\$0
Title Fee	\$9
Net Trade-In Value	\$0
Cash Down Payment ¹ See	-\$2,000
Total Amount Financed²	\$30,236

[Start Over](#)

[Next: Choose Financing](#)

At this point, the customer will have the ability to make additional changes to the deal, or go back to the original write-up, if desired. Please note that the pricing shown once clicking on Start Over will be the pricing that's available in MST-C without any prior customizations (i.e. adjustments to rate or vehicle price). This pricing would include any protection products, accessories or trade-ins applied to the original write-up.

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Edit details to start new purchase. Cancel to resume. Cancel

\$52,000 Advertised Price¹

- Exterior 218/070
- Interior Black (Wood Black)
- 6,095 miles 38/94 est.mpg²
- All-Wheel Drive
- Weather Package - Heated Ext Mirrors, Heate... [View All Vehicle Details](#)

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Lease **Finance** Cash Not sure?

Step 1. Estimate your payment

Cash Down \$4,918

Finance Not sure?

\$1,094 /mo.³ **9.93%** APR⁴

60 mos.⁵ | \$4,918 down payment⁶
Taxes & Fees included.

Start Purchase Confirm Availability

Reminders

REMINDERS

To contact Premier Support

- By email: send a message to PremierCare@toyota.com
- By phone: call 1-877-DLDAILY (1-877-353-2459), choose Option 2