

MST-C Release Notes

Build: December 11, 2023

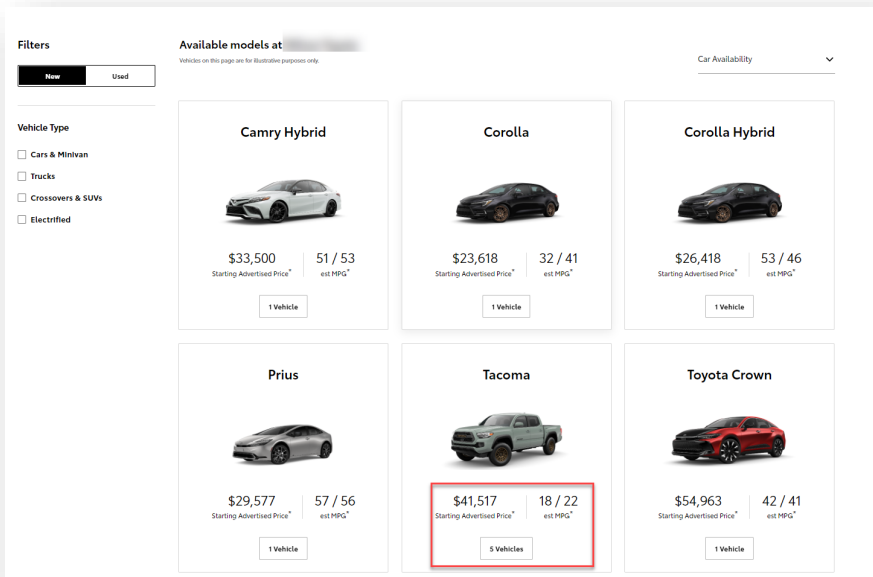


The following improvements have been slated for the December 11, 2023 MST-C release.

MST-C Changes

Model Selection Page Update

The presentation of pricing on the Model Selection Page has been updated. The pricing shown on each model's vehicle card will now be the lowest Advertised Price of the vehicles available at the selected dealer. If no vehicles are available for a model at the selected dealer, we will continue to show the option to have the customer submit a "Contact Dealer" lead.



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Accessory Discount Update

If a sales manager has applied an Accessory Discount in Management Console to an estimate that has been shared with a customer, the discount will be viewable in MST-C and Digital Garage.

Console

2023 Camry XLE Hybrid
2560 | 22691 - 4T1F31AK1P019499

TEST WILSON

Status: Pending Review | Online: N/A | Credit Score: 690-719 | DR Status: N/A

Last Modified by Test Wilson Today at 1:47:43 PM | Expires: 12/16/2023

TRADE - FINANCE		NEW DRAFT	
APR	5.75%	APR	5.75%
Term	60	Term	60
Monthly Payment	\$756.57	Month	\$753.54
Cash Down	\$4,000.00	Down	\$4,000.00
Trade-in Value	\$0.00		\$0.00
Selling price	\$38,500.00		\$40,305.00
Add-Ons	\$165.00		\$165.00
Protection Products	\$0.00		\$0.00
Accessory Discounts			\$150.00
Total Purchase Price	\$40,470.00		\$40,320.00
Incentives & Rebates	\$0.00		\$0.00
Taxes & Fees	\$2,815.05		\$2,807.55

MST-C

Review Purchase Details

Review and confirm pricing details for this vehicle.

Finance Deal

Vehicle Details

2023 Camry XLE Hybrid

\$754 /mo.* 5.75% APR* 60 mos.*

\$4,000 down payment required*
Taxes & Fees Included

Print Estimate

Pricing Details

Your Cost

Base MSRP*	\$33,545
Installed Packages & Accessories**	\$5,665 ^
Trunk LED Light Bulb*	\$25
All-Weather Floor Liner Package*	\$299
Cold Weather Package	\$150
Door Edge Guards*	\$129
Driver Assist Package	\$1,430
Owner's Portfolio	\$0
Rear Bumper Applique	\$69
50 State Emissions	\$0
Door Sill Protectors*	\$199
Adaptive Headlights	\$615
Navigation Upgrade Package	\$1,760
Dual USB Power Port (Rear Only)*	\$129
Power tilt/slides moonroof	\$860
Delivery Processing and Handling*	\$1,095
Total Suggested Retail Price*	\$40,305
Advertised Price*	\$40,305
Optional Accessories**	\$165 ^
Frameless HomeLink® Mirror	\$165
Optional Protection Products**	\$0
Taxes & Fees**	\$2,808 ^
Personal Property Tax	\$12
State Tax	\$2,096
Alternative Fuel Fee	\$65
Doc Fee	\$180
Lien Notification Fee	\$10
Registration Fee	\$100
Title Fee	\$25
Net trade-in Value	\$0
Cash Down Payment**	-\$4,000
Accessory Discounts	-\$150

Digital Garage (saved estimate)

Your Finance Estimate

VIN 5TFN4SD88PK115247
2023 Tundra Platinum

Print Estimate

\$1,314 /mo 5.75% APR* 60 months* | \$5,500 down payment*

Taxes & Fees Included.

Your Cost

Base MSRP*	\$63,775
Installed Packages & Accessories*	\$1,766 v
Delivery Processing And Handling	\$1,795
Total Suggested Retail Price*	\$67,336
SmartPath Price**	\$67,336
Optional Accessories*	\$1,195 v
Taxes and Fees*	\$4,125 v
Accessory Discount	-\$500
Cash Down Payment*	-\$4,000
Total Amount Financed**	\$68,231

Reminder

REMINDERS

To contact Premier Support

- By email: send a message to PremierCare@toyota.com
- By phone: call 1-877-DLDAILY (1-877-353-2459), choose Option 2